

WE INVITE YOU TO:

AUTHORIZED CONTRACTOR TRAINING EVENTS 2021



LANDSCAPE CONTRACTORS
WELCOME
JANUARY
thru
FEBRUARY



OBERFIELDS AUTHORIZED CONTRACTOR TRAINING

As a landscape contractor, you won't want to miss this opportunity to attend an informative and interactive training event coming to your area. Oberfields, a leading manufacturer of concrete pavers and retaining walls, will be presenting a two-day training course in your market that will allow you to become an Oberfields Authorized Contractor! This comprehensive two-day course will cover all aspects of concrete and natural stone pavers, and segmental retaining wall installation. We will dive in-depth regarding job estimating, job planning, engineering, installation, and more. At the end of day two, attendees will be tested on their knowledge of course material. Those receiving at least a 75% or above on the exam will be granted Oberfields Authorized Contractor status.

WHY ATTEND?

Oberfields Authorized Contractors should be knowledgeable about our products and meet industry standards when it comes to installation methods and techniques. We expect our Authorized Contractors to provide excellent communication and customer service throughout their projects.

- How to lead with the perfect Oberfields product for the job
- How to Estimate & Cost Potential Jobs
- Communicate Credibility to Homeowners
- Best Practices relating to Product Installation and Maintenance
- Promote Industry Professionalism with Credentials

BENEFITS OF BECOMING AN OBERFIELDS AUTHORIZED CONTRACTOR:

- Promotion of authorized contractors in our regional online advertising, our catalog, and on our website
- Authorized Contractor Branded Apparel & Vehicle Decals
- One-on-one support from their Oberfields Territory Manager. Ability to offer on-site installation support, trainings, joint sales calls with potential clients, and more!

REQUIREMENTS OF AUTHORIZATION:

- Attendance for the entire two-day course (including hands-on portions)
- Score of 75% or above on the exam
- Actively promoting Oberfields products

TOPICS COVERED:

- Introduction to Oberfields Products
- Estimating & Job Costing
- Job Planning, Layout and Excavation
- Equipment Selection
- Soil Characteristics, Compaction & Reinforcement
- Engineering Basics
- Base Materials
- Installation
- Edge Restraints
- Geosynthetics
- Sands & Sealers
- Construction Tips & Tricks
- Structures
- Hands-On Demos
- Review & Exam

COURSE AGENDA:

(Day 1)

A mix of classroom and hands-on instruction on all aspects of Concrete & Natural Stone Paver Construction

(Day 2)

A mix of classroom and hands-on instruction on all aspects of Segmental Retaining Wall Construction

Fees: \$150

Must attend both days.

[OBERFIELDS.COM/TRAINING](https://www.oberfields.com/training)



oberfields
PREMIUM PAVER & WALL PRODUCTS

OBERFIELDS PRODUCT OFFERING:

Pavers

- Americana Concrete Pavers
- Banas Stones
- Rosetta Paver Collection: Grand Flagstone & Dimensional Flagstone
- Special Reserve Travertine & Marble
- Aqua-BRIC Permeable Pavers

Retaining Walls

- CornerStone
- MagnumStone
- Rosetta Wall Collection: Belvedere Wall, Dimensional Wall, Kodah Wall, Outcropping Wall
- Versa-Lok

Dura-Denz Polymeric Sand & Sealers

REGIONAL OFFERINGS

**INDIANAPOLIS: February 25 & 26
(NEW RESCHEDULED DATE)**

Marion County Fairgrounds-FA Building
7300 E. Troy Avenue
Indianapolis, IN 46239
March 25, 2021 Paver Training
March 26, 2021 Retaining Wall Training
8am-5pm (both days), Lunch Provided

TRAINING REGISTRATION

COMPANY NAME:

ATTENDEE(S):

ADDRESS:

EMAIL:

PHONE:

TRAINING LOCATION:

Register online at oberfields.com or mail your registration to Oberfields - 528 London Road, Delaware, OH 43015, attention Laura. Check or credit card accepted.

Fees: \$150/2 days

We will be observing all Covid-19 precautions such as social distancing and mask wearing. Please come prepared. No refunds will be given unless mandated by the government due to Covid-19.