

WE INVITE YOU TO:

# TRAINING EVENTS 2021



ALL WELCOME  
JANUARY  
*thru*  
FEBRUARY



## OBERFIELDS AUTHORIZED CONTRACTOR TRAINING

As a landscape contractor, you won't want to miss this opportunity to attend an informative and interactive training event coming to your area. Oberfields, a leading manufacturer of concrete pavers and retaining walls, will be presenting a two-day training course in your market that will allow you to become an Oberfields Authorized Contractor! This comprehensive two-day course will cover all aspects of concrete and natural stone pavers, and segmental retaining wall installation. We will dive in-depth regarding job estimating, job planning, engineering, installation, and more. There will be a hands-on portion each day to address installation specifics. At the end of day two, attendees will be tested on their knowledge of course material. Those receiving at least a 75% or above on the exam will be granted Oberfields Authorized Contractor status.

## WHY ATTEND?

Oberfields Authorized Contractors should be knowledgeable about our products and meet industry standards when it comes to installation methods and techniques. We expect our Authorized Contractors to provide excellent communication and customer service throughout their projects.

- How to lead with the perfect Oberfields product for the job
- How to Estimate & Cost Potential Jobs
- Communicate Credibility to Homeowners
- Best Practices relating to Product Installation and Maintenance
- Promote Industry Professionalism with Credentials

## BENEFITS OF BECOMING AN OBERFIELDS AUTHORIZED CONTRACTOR:

- Promotion of authorized contractors in our regional online advertising, our catalog, and on our website
- Authorized Contractor Branded Apparel & Vehicle Decals
- One-on-one support from their Oberfields Territory Manager. Ability to offer on-site installation support, trainings, joint sales calls with potential clients, and more!

## REQUIREMENTS OF AUTHORIZATION:

- Attendance for the entire two-day course (including hands-on portions)
- Score of 75% or above on the exam
- Actively promoting Oberfields products

## TOPICS COVERED:

- Introduction to Oberfields Products
- Estimating & Job Costing
- Job Planning, Layout and Excavation
- Equipment Selection
- Soil Characteristics, Compaction & Reinforcement
- Engineering Basics
- Base Materials
- Installation
- Edge Restraints
- Geosynthetics
- Sands & Sealers
- Construction Tips & Tricks
- Structures
- Hands-On Demos
- Review & Exam

## COURSE AGENDA:

### (Day 1)

A mix of classroom and hands-on instruction on all aspects of Concrete & Natural Stone Paver Construction

### (Day 2)

A mix of classroom and hands-on instruction on all aspects of Segmental Retaining Wall Construction

**Fees:** \$150

*Must attend both days.*

[OBERFIELDS.COM/TRAINING](https://www.oberfields.com/training)



# oberfields

PREMIUM PAVER & WALL PRODUCTS

**OBERFIELDS PRODUCT OFFERING:**

*Pavers*

- Americana Concrete Pavers
- Banas Stones
- Rosetta Paver Collection: Grand Flagstone & Dimensional Flagstone
- Special Reserve Travertine & Marble
- Aqua-BRIC Permeable Pavers

*Retaining Walls*

- CornerStone
- MagnumStone
- Rosetta Wall Collection: Belvedere Wall, Dimensional Wall, Kodah Wall, Outcropping Wall
- Versa-Lok

*Dura-Denz Polymeric Sand & Sealers*

## REGIONAL OFFERINGS

**COLUMBUS: January 12 & 13**

Franklin County Fairgrounds-Ganyard Building  
 4100 Columbia Street  
 Hilliard, OH 43026  
 January 12, 2021 Paver Training  
 January 13, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**CLEVELAND: January 19 & 20**

Summit County Fairgrounds-Virginia O'Casek Building  
 229 E. Howe Road  
 Tallmadge, OH 44278  
 January 19, 2021 Paver Training  
 January 20, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**TOLEDO: January 26 & 27**

Lucas County Fairgrounds-4-H Room  
 1406 Key Street  
 Maumee, OH 43537  
 January 26, 2021 Paver Training  
 January 27, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**CINCINNATI: February 2 & 3**

Clermont County Fairgrounds-4-H Hall  
 1000 Locust Street  
 Owensville, OH 45160  
 February 2, 2021 Paver Training  
 February 3, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**DAYTON: February 4 & 5**

Warren County Fairgrounds-Building C  
 665 North Broadway  
 Lebanon, OH 45036  
 February 4, 2021 Paver Training  
 February 5, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**PITTSBURGH NORTH: February 9 & 10**

The Chadwick-Grand Ballroom  
 10545 Perry Highway  
 Wexford, PA 15090  
 February 9, 2021 Paver Training  
 February 10, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**PITTSBURGH SOUTH: February 11 & 12**

Washington County Fairgrounds-Hall 4  
 2151 North Main Street  
 Washington, PA 15301  
 February 11, 2021 Paver Training  
 February 12, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

**INDIANAPOLIS: February 16 & 17**

Marion County Fairgrounds-FA Building  
 7300 E. Troy Avenue  
 Indianapolis, IN 46239  
 February 16, 2021 Paver Training  
 February 17, 2021 Retaining Wall Training  
 8am-5pm (both days), Lunch Provided

## TRAINING REGISTRATION

COMPANY NAME:

ATTENDEE(S):

ADDRESS:

EMAIL:

PHONE:

TRAINING LOCATION:

Register online at [oberfields.com](http://oberfields.com) or mail your registration to Oberfields - 528 London Road, Delaware, OH 43015, attention Laura. Check or credit card accepted.

Fees: \$150/2 days

We will be observing all Covid-19 precautions such as social distancing and mask wearing. Please come prepared. No refunds will be given unless mandated by the government due to Covid-19.